















For immediate release

28 April, 2016

What your debts are costing you when house hunting

- How credit card, personal loan and car loan debts can dramatically affect your borrowing capacity
- House hunters could see \$41,000 knocked off their borrowing capacity with average personal debt
- Tips on how to maximise your borrowing power

28 April, 2016, Sydney, Australia – The average debt carried by Australians is affecting their borrowing power by a whopping \$99,000, finder.com.au, one of Australia's biggest comparison websites¹, reveals.

According to a survey by finder.com.au, the average Australian with a personal loan is now lumbered \$12,643 in debt. The average credit card balance is \$3,114 and a car loan costs \$16,320 on average.

If you were to apply for a home loan with that combined \$32,077 debt your borrowing power would be reduced by a staggering \$99,000.

The borrowing capacity of an individual earning \$75,000 per annum was \$420,000, according to finder.com.au's Borrowing Power Calculator (finder.com.au/borrowing-power).

The average \$12,643 personal loan lowers the amount a person in that scenario can borrow by \$41,000. The average \$16,320 car loan shaves off \$46,000, while the average \$3114 credit card reduces borrowing power by \$12,000.

Average debt	Reduces borrowing power by:
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¹ Experian Hitwise since 2013

Personal Ioan \$12,643	\$41,000
Car Ioan \$16,320	\$46,000
Credit card \$3,114	\$12,000
TOTAL:	\$99,000
Gen Y debt \$29,191	\$97,000
Gen X debt \$36,821	\$121,000
Baby Boomer debt \$41,472	\$129,000

 $Source: \underline{finder.com.au}, Reserve\ Bank\ of\ Australia\ Credit\ and\ Charge\ Card$

Statistics



Michelle Hutchison, Money Expert at <u>finder.com.au</u> says if you triple the value of your debt, that's about how much less a lender will be prepared to loan you when purchasing a property.

"A car loan or a credit card may never earn you money and may cost you dearly with some causing home loan applications to be rejected.

"Taking on too much debt before you buy a house could result in buyers needing to downsize their desired home substantially.

"With the average house price in Australia at \$612,100, any reduction in borrowing power could severely limit what property you can afford to buy."

Mrs Hutchison says your debts are as important as your deposit, income and savings when it comes to getting a mortgage.

"Before applying for a home loan, make a determined attempt to get rid of all the outstanding debts that you can and if possible get rid of any credit cards you don't need or reduce their limits," she says.

"Ultimately, your ability to demonstrate ongoing savings is also very important to lenders – consider having part of your salary redirected into a high interest savings account to fast-track your savings.

"Go into discussions with your potential lender with as little financial baggage as you can

and you'll be rewarded with the borrowing capacity you need to purchase the home you want."

Generation breakdown

- According to the <u>finder.com.au</u> survey, Generation Y has debts totalling \$29,191 on average, reducing borrowing power by \$97,000.
- Generation X has average debts totalling \$36,821 affecting borrowing capacity by \$121,000
- Baby Boomers are lumbered with \$41,472 in credit card, personal loan and car loan debt, shaving \$129,000 off their borrowing power.

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